

The Chartered Institute of Government Finance, Audit & Risk Officers (CIGFARO), is hosting its 90th Conference 2019 which will be held at Durban ICC from 7 – 9 October 2019.

The event draws participants from: Municipalities, Provincial & National Government Departments, Legislatures & Chapter 9 Institutions, State Owned Enterprises & Private Sector Organisations.

You are cordially invited to Exhibit at this prestigious event. More than 1500 Delegates & Exhibitors are expected to attend!

#### **Exhibition Dates & Venue**

# 07 - 09 October 2019 **Durban ICC**

#### Who will be there?

The CIGFARO Conference is the flagship event for finance officials in The Public Sector. Delegates include:

- Ministers, MECs, Mayors, Speakers & MMCs
- Members of MPACs, National & Provincial SCOPAs
- Members of Audit & Risk Committees as well as other Oversight Committees
- Accounting Officers (MMs, HODs & CEOs)
- Chief Officers (COOs, CFOs, CAEs, CROs & CIOs)
- DDGs, CDs, Directors, DDs, & ADs
- Managers & Officials from Internal Audit, Risk, Supply Chain, Finance & Performance Management Units

#### Why Exhibit at CIGFARO Conference?

### How to Register?

- and senior Municipal officials.
- More than 120 Appropriately Positioned Exhibition Stands to choose
- Clearly defined target market group for focused marketing
- Professional Support to all Exhibitors prior to & during the event
- Strengthen existing relationships & initiate new ones
- You gather intelligence on client requirements through face-to-face contact
- The Best & Most Cost-Effective platform to interact with Government Complete the attached registration form and fax it to: 086-602-5560
  - A Tax Invoice will be issued and e-mailed
  - Exhibition space will be confirmed upon receipt of payment Should you require any further information, please contact:

# Hloni Tseke or Ocean Makalima Tel: 011-394-0879 or

e-mail: exhibition@cigfaro.co.za / Hloni@cigfaro.co.za / oceanm@cigfaro.co.za

#### **Important Information**

- Exhibition Packages and costs are available in the documents accompanying this invitation
- Companies are urged to register early as exhibition space is very limited to due to the nature
- A limited number of some Packages are available and will be awarded on a first-come firstserved basis
- Customised Exhibition Packages that meet an exhibitor's specific requirements can be arranged with the office



# Schedule of fees 2018

#### A. Exclusive Sponsorship Packages

### **Platinum Sponsorship Package**

- ⇒ 9m x 6m Exhibition Stand in the Exhibition Hall
- ⇒ 4 x Full Page Adverts in the CIGFARO Journal
- ⇒ 1 x Full Page Advert in Conference Information Booklet
- $\Rightarrow$  Company Logo on Front Cover of Conference Booklet
- ⇒ Company Logo on Conference Bags
- ⇒ Company Logo on the Welcoming & Programmes Banners

Sponsorship Amount negotiated

- ⇒ Company Logo on Visuals in Conference Hall
- ⇒ Brochures in the Conference Bag
- Logo on Conference banner in the Main Hall
- $\Rightarrow$  15 x Conference Delegates
- ⇒ Speaking slot on a Theme related topic
- ⇒ Acknowledgement as Platinum Sponsor
- ⇒ 3 x Full page advert in News Paper
- ⇒ Radio Advert on a National Radio Station

#### **Gold Sponsorship Package**

- ⇒ 6m x 6m Exhibition Stand in a prominent location
- $\Rightarrow$  3 x Full Page Advert in the Conference Newspaper
- ⇒ 2-Page Advertorial in the CIGFARO Journal
- ⇒ Company Logo on Front Cover of Conference Booklet
- ⇒ 6 x Conference Delegates
- ⇒ Banner in the Main Hall
- ⇒ 6 x Stand Representatives

### Silver Sponsorship Package

- 3m x 6m Exhibition Stand in a convenient location
- 3 x Half Page Advert in News Paper
- Full Page Advert in Conference Information Booklet
- $\Rightarrow$ 4 x Half Page Advert in the CIGFARO Journal
- Company Logo on Front Cover of Conference Booklet
- 6 x Conference Delegates  $\Rightarrow$
- Company Logo on Event Website  $\Rightarrow$
- Brochure in the bag

#### **B.** General Costs

Description	Amount	Comments
Stand (3m X 3m)	R 45,124	3 representatives - free
Additional representatives at stand	R 6,359	Per representative
Exhibitor attend Conference	R 7,995	Per delegate
Brochure in Conference Bag/Folder	Applicable to exclusive Packages	Per brochure for 1500 bags
Advertisement Conference Information Booklet:	J	
* Full Page (1 of 3 covers)	R 17,956	
* Full Page	R 10,494	
Advertisement in CIGFARO Journal:		
* Full Page (1 of 3 Covers)	R 22,509	
* Advertorial	R 15,624	
* Full page	R 11,194	
* Half page	R 7,696	
Advertisement in CIGFARO Conference Newspaper:		
* Full page advertisement	R 21,454	Size A3
* Half page advertisement	R 10,727	Rates per day
* Quarter page advertisement	R 6,413	
Advertisement on CIGFARO Website:		
* 3 Months on Home Page	R 8,279	Incl. link to advertiser's website
* 6 Months on Home Page	R 12,476	

# **C. Additional Opportunities**

Description	Amount	
Sponsoring the Gala Function	R795 000	
Sponsoring Luncheons	R106 000 per day	
Sponsoring Refreshments (tea/coffee)	R42 400 for 2 <sup>nd</sup> and 3 <sup>rd</sup> days	
Sponsoring Programme Manager	R53 000	
Sponsoring Motivational Speaker	R53 000	
Sponsoring of Entertainment	R53 000	
Sponsoring Speakers' Gifts	R53 000	

# **D. Other Sponsorship Packages**

GOLI	D Package:	R287 500	SILVER Package: R144 000
⇒ 6	im x 6m Exhibition Stand in a convenient location		⇒ 3m x 6m Exhibition Stand in a convenient location
⇒ 3	x Full Page Advert in the Conference Newspaper		⇒ 3 x Half Page Advert in News Paper
$\Rightarrow$ 2	P-Page Advertorial in the CIGFARO Journal		$\Rightarrow$ Full Page Advert in Conference Information Booklet
$\Rightarrow$ C	Company Logo on Front Cover of Conference Booklet		$\Rightarrow$ 4 x Half Page Advert in the CIGFARO Journal
$\Rightarrow$ 6	x Conference Delegates		⇒ Company Logo on Front Cover of Conference Booklet
$\Rightarrow$ B	Banner in the Main Hall		⇒ 6 x Conference Delegates
$\Rightarrow$ 6	x Stand Representatives		$\Rightarrow$ Company Logo on Event Website
$\Rightarrow$ A	cknowledgement as Gold Sponsor		$\Rightarrow$ Brochure in the bag
			$\Rightarrow$ Acknowledgement as Silver Sponsor
Exhi	bition Package One:	R120 000	Exhibition Package Two: R109 000
•	2 x Stands		♦ 2 x Stands
•	3 x delegates		♦ 5 x Stand Representatives
•	3 x Stand Representatives		♦ 1 x Delegate
<b>*</b>	4 x Half Page advert (J)		♦ 3 x Quarter Page advert (NP)
•	Brochure in the bag		♦ Brochure in the bag
Exhi	bition Package Three:	R75 000	Exhibition Package Four: R53 200
•	1 x Stand		♦ 1 stand
•	3 x Delegates		♦ 2 x Stand Representatives
•	4 x Half Page advert (J)		♦ 1 x Delegate
•	Brochure in the Bag		♦ 3 x months Website banner
			♦ Brochure in bag

# **NB. All prices include VAT**

### CIGFARO Banking Details:

ABSA Bank - Cheque Acc Acc No: 0170-167-376 Branch Code: 632005

Branch Name: Central Ave, Kempton Park

VAT: 4220122701