

SCM : COVID-19 survival – how do we deal with the challenges remaining from the Lockdown period?

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WHAT'S THE MOST
IMPORTANT THING
YOU'VE DONE THIS
YEAR?



SURVIVED

Overview

- **Speaker Profile**
- **Survival: What do we know?**
- **SCM: South African Context**
 - **SCM: COVID-19 impact**
- **SCM post COVID-19: What has changed?**
 - **What can we learn?**
- **SCM value proposition for the New Normal**

Disclaimer: The views expressed do not represent the views of any organisation that may be associated with speaker



Speaker Biography

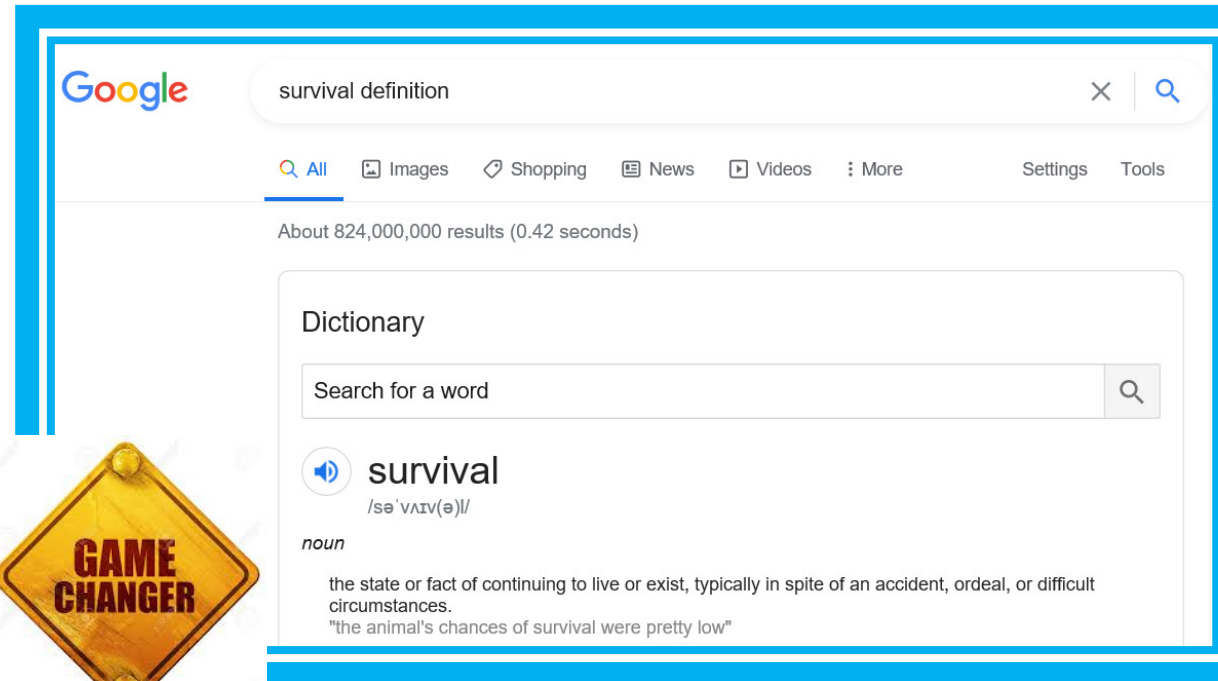
Dr. Faith Mashele (MBA, FCIPS, PhD.)

- Chartered Procurement and Supply professional (MCIPS)
- One of Twelve (12) SA professionals to be awarded Fellow (FCIPS) status by CIPS UK in 2019
- Senior advocate status: Chartered Institute of Procurement & Supply (CIPS)
- GIBS MBA & Wits PhD Graduate
- 2020 Finalist for SA Women in Leadership Trailblazers Awards
- 2019 Leading Women in SCM (Supply Network Africa) & 2020 CIPS Africa Women in Procurement

Survival: What do we know?

Supply Chain Management

- Key organisational function
- Enables delivery of projects and strategic objectives
- Imperative driver for financial performance and cost implications
- Service Delivery and Reputational Risk
 - Contribution to sustainable development and societal impact



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South African Context

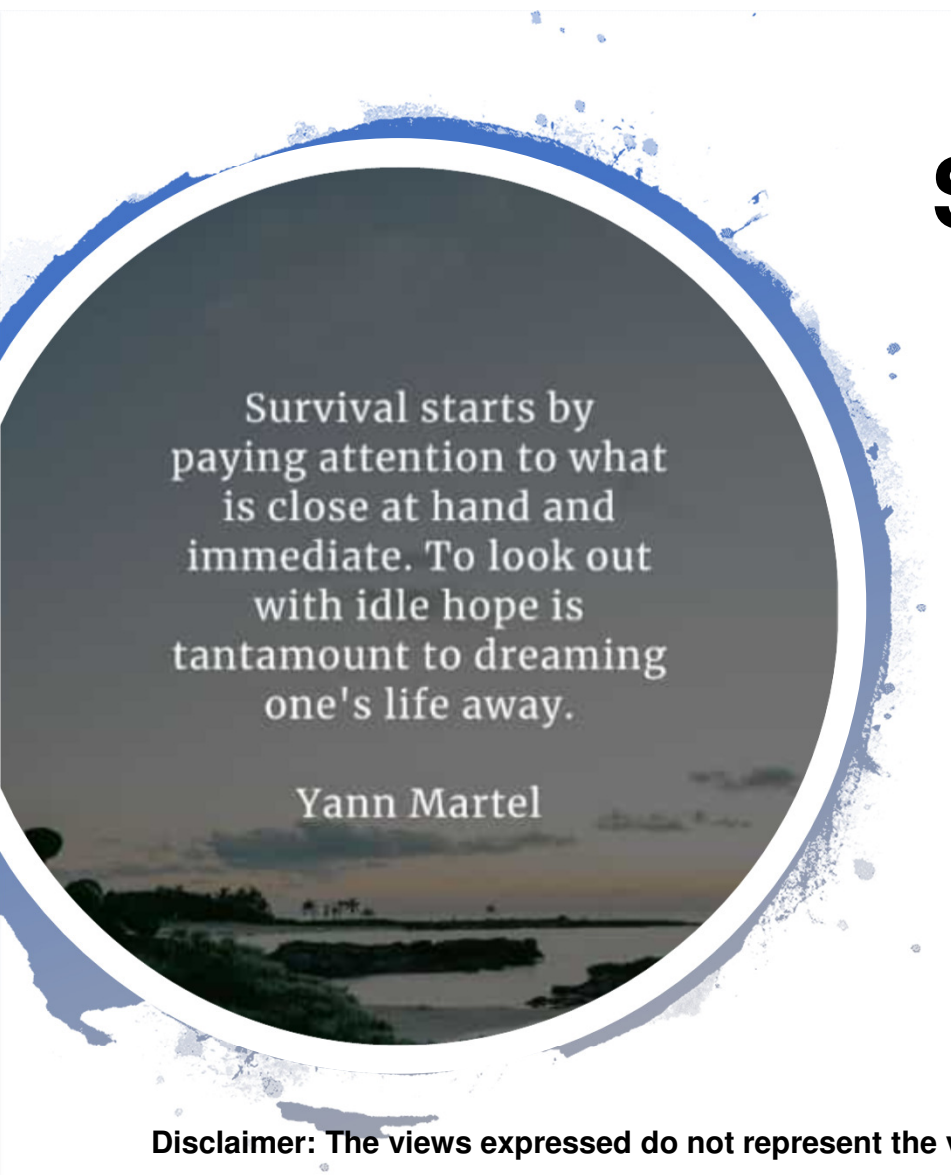


- One of the largest developing economies
- Pivotal hub for financial resources in Africa
- Most robust inclusive program through B-BBEE

2017/2018 FY Spend on goods and services

- Estimated at R1,22 Trillion
- About 30% of GDP

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Survival starts by
paying attention to what
is close at hand and
immediate. To look out
with idle hope is
tantamount to dreaming
one's life away.


Yann Martel

SCM: COVID-19 Impact

- **Government restrictions** (lockdown period)
- **Supply Chain Risks**
 - Uncertainty of supply (critical shipments)
 - Shrinking markets and volatile economy
 - Business failure leading to closures
 - Socio-economic challenges (unemployment)
 - Budget constraints
 - Emergency procurement and price escalations
- Introduction of **automated SCM processes**

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SCM: What has changed?




It is not the strongest or
the most intelligent who
will survive but those
who can best manage
change.

Leon C. Megginson

- **Reliance on technology**
 - Automated SCM processes
 - Electronic tender responses
 - Virtual supplier meetings
 - Site inspection videos
- **Cost Reduction Strategies** due to shrinking economy (tightening the belt)
- **Emergency Procurement** and rise in reported cases of non-compliance

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Sustainability is the key
to our survival on this
planet and will also
determine success on all
levels.

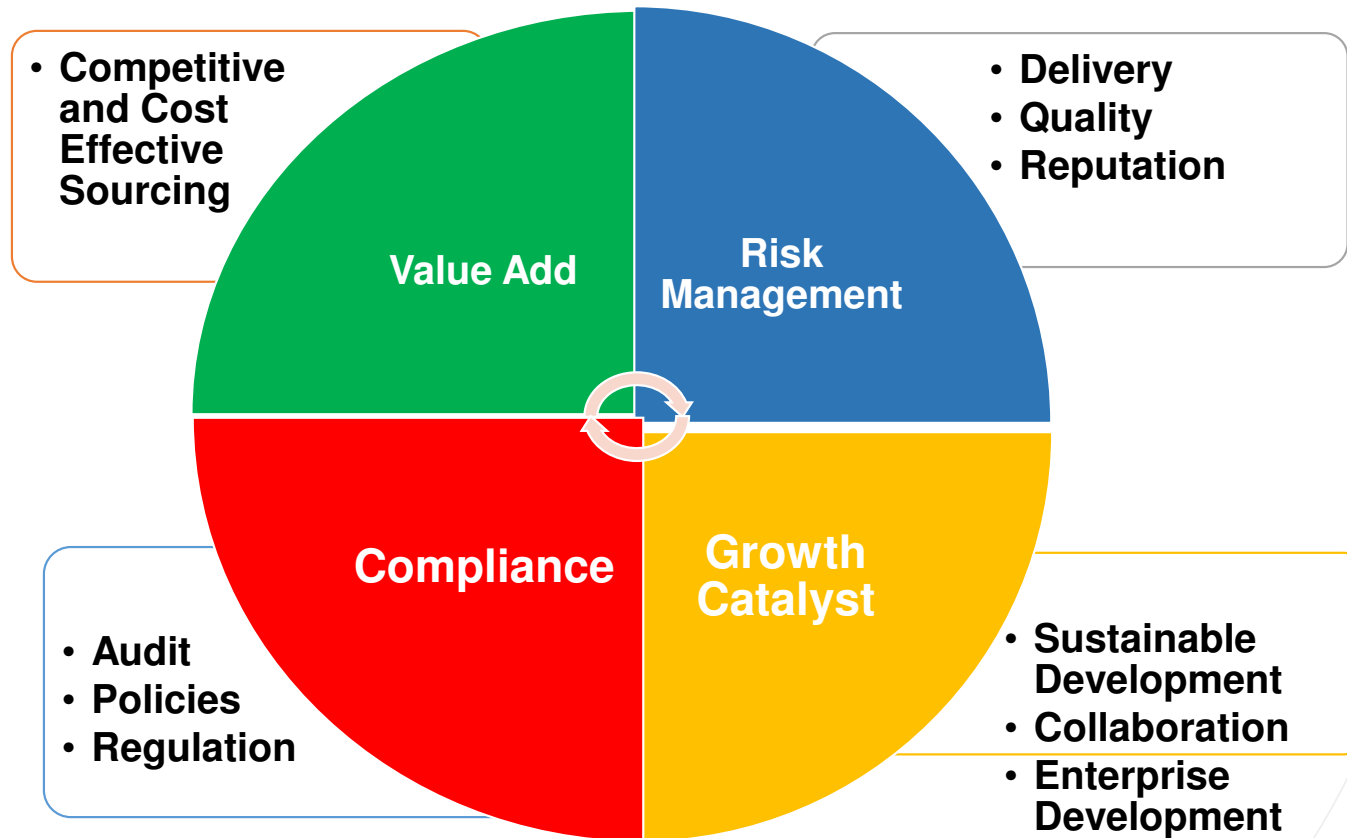
Shari Arison

What can we learn?

- Government restrictions (lockdown period) – *immediate effect for fellow compatriots* 😊
- Opportunity for local and regional suppliers (SMEs)
- Analysis of critical requirements and suppliers
- Leveraging on supplier management
- SCM as a critical business partner

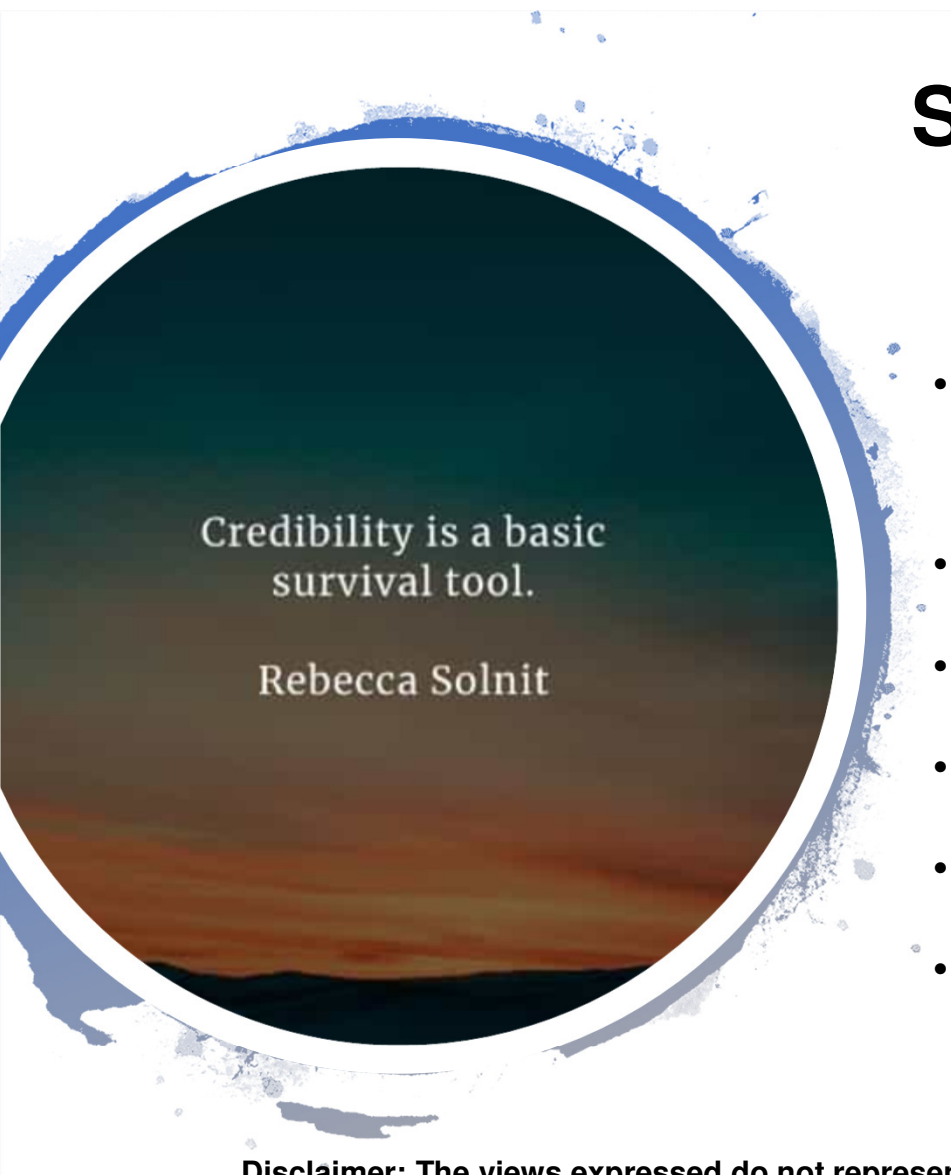
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SCM Value Proposition



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SCM Compliance inspires stakeholder confidence



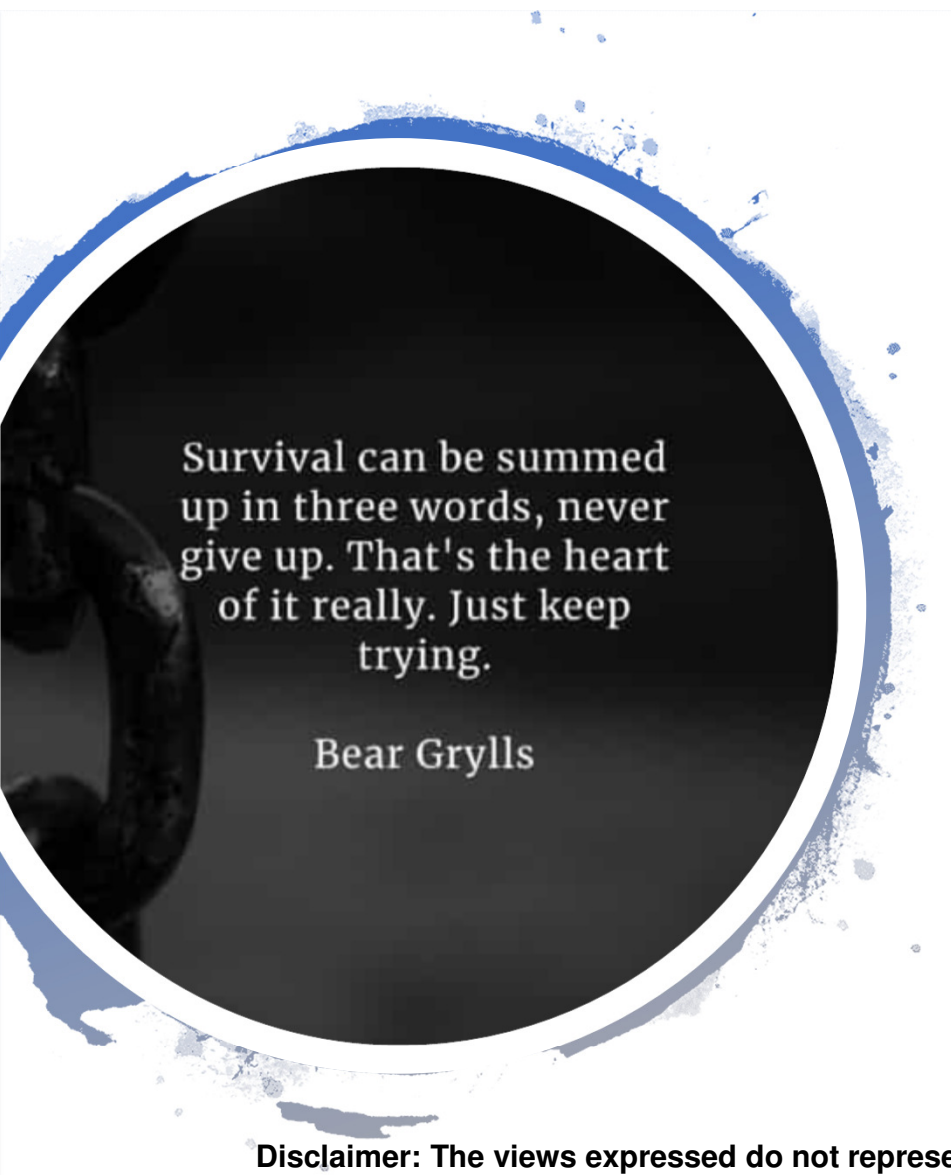
Credibility is a basic
survival tool.

Rebecca Solnit

- Decision making supported by SCM Expertise through skills and training
- Professionalisation – license to operate
- Good Governance structures and Ethics
- Enhanced controls for vetting and due diligence
- Align & interpret SCM standards to guide stakeholders
- Audit compliance

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The New Normal: Uncharted Territories



Survival can be summed
up in three words, never
give up. That's the heart
of it really. Just keep
trying.

Bear Grylls

- Supply & **Risk Management**
- **Technology as an enabler** : Foresight and Market Intelligence
- **Enabling Policies** – deliberate, flexible and relevant for the current context
- Shift from **Cost reduction** to income generation – how does SCM support income generation?
- Prioritize customer service & **service delivery** – Business Partners

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So how do we deal with the challenges remaining post COVID-19?

“There is always an opportunity to do the right thing – if the right thing is being done in the first place”

Dr. Faith Mashele (MBA, FCIPS, PhD.)